



CANNON BUILDING
861 SILVER LAKE BLVD., SUITE 203
DOVER, DELAWARE 19904-2467

STATE OF DELAWARE
DEPARTMENT OF STATE

DIVISION OF PROFESSIONAL REGULATION

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PUBLIC MEETING NOTICE:	DELAWARE REAL ESTATE COMMISSION
MEETING DATE AND TIME:	Thursday, June 13, 2013 at 9:00 a.m.
PLACE:	861 Silver Lake Boulevard, Dover, Delaware Conference Room A , Second Floor of the Cannon Building

AMENDED AGENDA
[\(Amended items are noted by an asterisk*\)](#)

- 1.0 Call to Order
- 2.0 Review and Approval of Minutes
 - 2.1 Meeting Minutes – May 9, 2013
- 3.0 Hearing – Real Estate Commission Education Guidelines – 9:15 a.m.
Hearing – Proposed Revisions to the Rule and Regulations – 9:30 a.m.
- 4.0 New Business
 - 4.1 Education Committee Report
 - 4.1.1 Recommendation to Approve and Deny Course Providers, Instructor Applications and Student Requests as Noted
 - 4.2 Application for Licensure
 - 4.2.1 Ratification of Salesperson Applications
 - 4.2.1.1 Matthew Lenza, Century 21 Alliance-Folsom, Folsom, PA
 - 4.2.1.2 Laura Panunto, Keller Williams Realty, Christiana, DE
 - 4.2.1.3 Nikhil Patel, Keller Williams Realty Central DE, Dover, DE
 - 4.2.1.4 John Carter, Keller Williams Realty Central DE, Dover, DE
 - 4.2.1.5 Kerri Fauerbach, Keller Williams Realty, Christiana, DE
 - 4.2.1.6 Muhammad Hussain, Meyer & Meyer Realty, Wilmington, DE

- 4.2.1.7 Michelle Kelly, Keller Williams Realty at the Beach, Rehoboth Beach, DE
- 4.2.1.8 Shirley Dogan, Weichert Realtors, Wilmington, DE
- 4.2.1.9 Mark Ariza, Weichert Realtors, Wilmington, DE
- 4.2.1.10 Irwin Lifrak, Keller Williams Realty, Wilmington, DE
- 4.2.1.11 Thomas Monahan, RE/MAX Crossroads, Fruitland, MD
- 4.2.1.12 Lois Clohessy, ERA Martin Associates, Salisbury, MD
- 4.2.1.13 Cyrus Brinn, Patterson Schwartz Real Estate, Hockessin, DE
- 4.2.1.14 Rajesh Veeragandham, Weichert Realtors, Wilmington, DE
- 4.2.1.15 Keith Schnetzer, Prudential Fox & Roach Realtors, Newark, DE
- 4.2.1.16 Shelby Allen, Long & Foster Real Estate, Inc., Bethany Beach, DE
- 4.2.1.17 Rachael Cartwright, Callaway, Fannell & Moore, Inc., Seaford, DE
- 4.2.1.18 Lydia Steinbarg, Century 21 Harbor Realty, Salisbury, MD*
- 4.2.1.19 James Mutschler, ERA Martin Associates, Salisbury, MD*
- 4.2.1.20 Laura Henne, McWilliams Ballard, Alexandria, VA*
- 4.2.1.21 Mitchell Donovan, Long & Foster Real Estate, Bethany Beach, DE*
- 4.2.1.22 Sedeika Lubin, Weichert Realtors, Wilmington, DE*
- 4.2.1.23 Michele Coviello, Coldwell Banker Rowley Realtors, Newark, DE*
- 4.2.1.24 Anna Rousk, Prudential Fox & Roach, Hockessin, DE*
- 4.2.1.25 Laura Collins, Keller Williams Realty, Christiana, DE*
- 4.2.1.26 Eric Galinsky, Keller Williams Realty-Central, Dover, DE*
- 4.2.1.27 Jesse Johnston, Keller Williams Real Estate, West Chester, PA*
- 4.2.1.28 Deborah Gough, Metro Referral Associates, Inc., Chantilly, VA*
- 4.2.1.29 Jorge Rosa, Cushman & Wakefield of DE, Inc., Wilmington, DE*
- 4.2.1.30 Kevin Haynesworth, Patterson Schwartz Real Estate, Middletown, DE*
- 4.2.1.31 Katherine Munsch, RE/MAX Associates, Newark, DE*
- 4.2.1.32 Christine Freeman, Keller Williams Realty, Dover, DE*
- 4.2.1.33 Kirk Vaughan, Long & Foster Real Estate, Bethany Beach, DE*
- 4.2.1.34 Jonathan Grove, Resort Quest Real Estate, Bethany Beach, DE*
- 4.2.1.35 Andrew Littleton, Harrington ERA Realty, Dover, DE*

4.2.2 Review of Salesperson Application

- 4.2.2.1 Jeremy Morgan, Prudential Fox & Roach, Newark, DE – Background Review
- 4.2.2.2 Nancy Britt, Coldwell Banker Residential Brokerage, Ocean City, DE - Complaint*

4.2.3 Review of Broker and Associate Broker Applications

- 4.2.3.1 Deborah Harris, RE/MAX Associates, Bear, DE – Associate Broker
- 4.2.3.2 Amy Powalski, Patterson-Schwartz Real Estate, Wilmington, DE – Associate Broker
- 4.2.3.3 Stephen Marcus, Brokers Realty Group, LLC, Wilmington, DE – Additional Associate Broker
- 4.2.3.4 Daniel Pelouze, East Hill Real Estate, Deptford, NJ – Broker
- 4.2.3.5 Maya Paveza, Keller Williams Realty, Wilmington, DE – Associate Broker*

4.2.4 Review of Application for Reinstatement

- 4.2.4.1 Ovidio Lopez, Home Services Realty, Inc, Rehoboth Beach, DE – State Exam
- 4.2.4.2 Joy Cronauer, Patterson Schwartz, Wilmington, DE – Both Portions (done)
- 4.2.4.3 Shaunte Proctor, Prudential Fox & Roach Realtors, Wilmington, DE – State Exam*
- 4.2.4.4 Karen Leary-Elcock, Prudential Fox & Roach Realtors, Newark, DE – General Exam needed (took Law already)*

4.2.5 Review of Applications for New Office

4.2.5.1 Sperry Van Ness Miller Commercial – Relocation

4.2.5.2 Jackson Cross Partners, LLC – Relocation

4.2.5.3 RE/MAX Crossroads – Relocation

4.2.5.4 Homeseach.com Realty Services, Inc. – New Office

4.2.5.5 Cruz Real Estate Inc. – Relocation

4.2.5.6 Next Realty, Inc., - New Branch Office*

4.2.5.7 Patterson-Schwartz Real Estate – New Branch Office*

4.2.5.8 PRS Real Estate Group – Relocation*

4.3 Status of Complaints

4.3.1 Complaint No. 02-17-13 – Assigned to Mr. Harrington

4.3.2 Complaint No. 02-18-13 – Assigned to Mr. Whitfield

4.3.3 Complaint No. 02-19-13 – Assigned to Mr. Staton

4.3.4 Complaint No. 02-20-13 – Assigned to Mr. White

4.3.5 Complaint No. 02-15-12 – Closed by DAG

4.3.6 Complaint No. 02-12-12 – Closed by Investigator

4.4 Hearing Officer Recommendations

4.4.1 William Moore

4.4.2 Jennifer Behm – RTSC

4.4.3 Celeste Smith – RTSC

4.4.4 Thomas McCambridge – RTSC

4.4.5 Kevin Melloy – RTSC

4.4.6 Patricia Cummings - RTSC

4.5 Election of Officers

4.6 Review and Discussion of Order: Benjamin Steward

4.7 Discussion: Transfer Form

4.8 Discussion: Office Permits

4.9 Discussion: Annual Seminar

4.10 Discussion: Pearson Vue changes (Pass/Fail) notices

4.11 Review and Discuss Consent Agreement: William Lucks*

4.12 Property Disclosure Recommendations – Scheduling of Review Meeting*

4.13 Request for Telephonic Propose to Deny Hearing – Jennifer Stein*

5.0 Old Business

5.1 ARELLO Conference – Mr. White*

6.0 Other Business before the Commission (for discussion only)

7.0 Public Comment

8.0 Next Meeting – July 11, 2013

9.0 Adjournment

Please Take Note: To assure consideration of an application at a meeting, the Commission office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted. Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE OFFICE OF THE DELAWARE REAL ESTATE COMMISSION AT 302-744-4500 OR EMAIL customerservice.dpr@state.de.us IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.